



**Sunlight Giving
(Formerly, Sunlight
Giving Foundation)
Financial Statements
December 31, 2016**

Board of Directors
Sunlight Giving
Palo Alto, California

Certified
Public
Accountants



Palo Alto
San Francisco
San Jose
St. Helena

INDEPENDENT AUDITORS' REPORT

We have audited the accompanying financial statements of Sunlight Giving (formerly, Sunlight Giving Foundation), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities and change in unrestricted net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform our audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sunlight Giving as of December 31, 2016, and the changes in unrestricted net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Frank, Rimmerman & Co. LLP

Palo Alto, California
July 28, 2017

Sunlight Giving
Statement of Financial Position
December 31, 2016

ASSETS

Cash and Cash Equivalents	\$ 47,175,981
Investment Income Receivable	1,620,168
Unsettled Trades Receivable	4,068,726
Investments	418,343,783
Property and Equipment, net	5,383
Total assets	<u>\$ 471,214,041</u>

LIABILITIES AND UNRESTRICTED NET ASSETS

Accrued Expenses	\$ 571,345
Excise and Income Tax Liability	263,618
Grants Payable, net	14,025,686
Total liabilities	14,860,649
Unrestricted Net Assets	456,353,392
Total liabilities and unrestricted net assets	<u>\$ 471,214,041</u>

See Notes to Financial Statements

Sunlight Giving
Statement of Activities and Change in Unrestricted Net Assets
Year Ended December 31, 2016

Revenue and Income	
Contributions	\$ 40,030,138
In-kind contribution of investments	53,403,233
Net realized and unrealized loss on investments	17,109,198
Interest and dividends	8,638,098
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Total revenue and income	119,180,667
Expenses	
Charitable grants	33,242,086
Professional fees	900,687
General and administrative	114,878
Investment related expenses	1,816,520
Excise and other taxes	333,941
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Total expenses	36,408,112
Change in Unrestricted Net Assets	82,772,555
Unrestricted Net Assets, December 31, 2015	373,580,837
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Unrestricted Net Assets, December 31, 2016	<u>\$ 456,353,392</u>

See Notes to Financial Statements

Sunlight Giving
Statement of Cash Flows
Year Ended December 31, 2016

Cash Flows from Operating Activities	
Change in unrestricted net assets	\$ 82,772,555
Adjustments to reconcile change in unrestricted net assets to net cash provided by operating activities:	
In-kind contribution of marketable securities	(53,403,233)
Net realized and unrealized loss on investments	(17,109,198)
Depreciation expense	598
Changes in operating assets and liabilities:	
Grants payable	14,025,686
Investment income receivable	(652,169)
Prepaid expenses and other assets	332
Accrued expenses	344,287
Excise and income tax liability	258,612
Net cash provided by operating activities	<u>26,237,470</u>
Cash Flows from Investing Activities	
Proceeds from sale of investments	63,828,220
Purchase of investments	(174,342,976)
Purchase of property and equipment	(5,981)
Net cash used in investing activities	<u>(110,520,737)</u>
Net decrease in cash and cash equivalents	(84,283,267)
Cash and Cash Equivalents, December 31, 2015	<u>131,459,248</u>
Cash and Cash Equivalents, December 31, 2016	<u>\$ 47,175,981</u>

Supplemental Disclosure of Cash Flow Information

Cash paid for excise taxes	<u>\$ 70,323</u>
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Supplemental Schedule of Non-Cash Investing Activities

Amount due for sale of marketable securities	<u>\$ 4,068,726</u>
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See Notes to Financial Statements

Sunlight Giving

Notes to Financial Statements

1. Organization

Sunlight Giving Foundation (the Foundation) is a non-profit private foundation that was founded in September 2014 by Tegan and Brian Acton (Founders). In 2016, the Foundation changed its name to Sunlight Giving. To sustain healthy families and strong communities, Sunlight Giving supports local and national organizations that provide basic services to low-income families with children ages 0-5 in vulnerable communities throughout the United States. Revenue and income are derived principally from contributions from the Founders and investment income and gains. The Foundation does not have any employees, but hires outside professionals whenever services are needed.

2. Significant Accounting Policies

Basis of Presentation:

The Foundation prepares its financial statements on the accrual basis of accounting. The Foundation segregates its assets, liabilities and operations into three categories: unrestricted, temporarily restricted and permanently restricted. Unrestricted assets are those available for use in the general activities of the Foundation, without restrictions by donors. Temporarily restricted assets are those whose use is restricted by the donor, based on time or purpose. Permanently restricted assets are those assets restricted by the donor to a specific use in perpetuity. The Foundation's net assets are all unrestricted.

Contributions:

The Foundation recognizes contributions, including unconditional promises to give (pledges), as revenue in the period the pledge is made. The Foundation distinguishes among contributions received that increase unrestricted, temporarily restricted and permanently restricted net assets, with recognition being made of expiration of donor-imposed restrictions in the period in which the restrictions expire. The Foundation's revenue and income are all unrestricted.

In-kind contributions of marketable securities from the Founders are recorded at the daily average of their fair value on the date of receipt. The Foundation has assumed the original donor tax basis of the contributed investments.

Sunlight Giving

Notes to Financial Statements

2. Significant Accounting Policies (continued)

Donated Services:

Donated services are recognized as contributions at their fair value if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by individuals possessing those skills, and would otherwise be purchased by the Foundation if not donated. The Foundation has recorded no donated services to date.

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue, income and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk:

Financial instruments that potentially subject the Foundation to concentration of credit risk consist primarily of cash and cash equivalents and investments. The Foundation maintains its cash and cash equivalents and marketable securities with one major U.S. financial institution, which are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Foundation's investments and cash are managed by an independent financial advisor selected by the Foundation's Board of Directors.

Cash and Cash Equivalents:

Cash and cash equivalents consist of cash, money market funds and highly liquid investments with original maturities of three months or less.

Property and Equipment:

Property and equipment consists of furniture and is recorded at cost. Depreciation is computed using the straight line method over the estimated useful lives of the assets, generally five years.

Sunlight Giving

Notes to Financial Statements

2. Significant Accounting Policies (continued)

Investments and Investment Income:

Investments in marketable securities are presented at fair value based on prices quoted on established securities exchanges. Investment income represents interest and dividends earned and net investment gains. Realized gains and losses on investments are calculated as the difference between proceeds received and the original cost of the investment. Unrealized gains and losses represent the difference between the current fair value of the investments and their cost basis, if purchased during the year, or their fair value at the beginning of the year.

Excise and Income Taxes:

The Foundation has been determined to be exempt from federal income taxes under Section 501(a) of the Internal Revenue Code (the Code) as an organization described in Section 501(c)(3) of the Code and has been classified as a private operating foundation within the meaning of Section 509(a) of the Code. The Foundation is exempt from California income taxes under Section 23701 of the California Revenue and Taxation Code.

The Foundation is subject to a federal excise tax on its net investment income at a rate of 2% under Section 4940(a) of the Code. The excise tax rate is reduced to 1% if the Foundation meets certain qualifying distribution requirements under Section 4940(e) of the Code. For 2016, the Foundation met the requirements for the reduced excise tax rate. In 2016, the Foundation recorded \$90,387 of federal excise tax expense at a rate of 1% on the sale of donated marketable securities. Deferred federal excise taxes of \$243,224 were recorded in 2016 to account for future taxes to be paid on unrealized investment gains.

Recent Accounting Pronouncement Not yet Effective:

Presentation of Financial Statements:

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. The standard will impact the financial reporting for not-for-profit organizations by reducing the number of net asset classes from three to two (“with donor restriction” and “without donor restriction”); requiring expenses to be reported by function and nature; and providing disclosures on the entity’s operating measures and liquidity. ASU 2016-14 is effective for the Foundation as of January 1, 2018 and requires a retrospective transition approach for its adoption. The Foundation is currently evaluating the impact of ASU 2016-14 will have on its financial statements and related disclosures.

Sunlight Giving
Notes to Financial Statements

3. Fair Value Measurements

The Foundation uses a three-level hierarchy, which prioritizes within the measurement of fair value, the use of market-based information over entity-specific information for fair value measurements. The three-level hierarchy is based on the nature of inputs used in the valuation of an asset or liability as of the measurement date. Fair value focuses on an exit price and is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with investing in those investments.

The three-level hierarchy for fair value measurements is defined as follows:

- Level 1:** Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2:** Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3:** Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

An investment's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. All of the Foundation's investments are classified as Level I investments.

4. Investments

Fair value, cost and cumulative net unrealized appreciation of the Foundation's investments are as follows at December 31, 2016:

	<u>Fair Value</u>	<u>Cost</u>	<u>Cumulative Unrealized Appreciation</u>
Equity securities	\$ 214,760,041	\$ 208,020,435	\$ 6,739,606
Fixed income securities	<u>203,583,742</u>	<u>200,274,647</u>	<u>3,309,095</u>
Total	<u>\$ 418,343,783</u>	<u>\$ 408,295,082</u>	<u>\$ 10,048,701</u>

Sunlight Giving
Notes to Financial Statements

5. Investment Income

Investment income comprises the following for the year ended December 31, 2016:

	<u>Interest and Dividend Income</u>	<u>Net Realized and Unrealized Gains</u>	<u>Investment Related Expenses</u>	<u>Net Investment Income</u>
Marketable securities	\$ 8,638,098	\$ 17,109,198	\$ (1,816,520)	\$ 23,930,776

6. Grants Payable

Grants payable over more than one year are discounted using a risk adjusted rate of 3.5%. Grants, net of discount, are payable as follows at December 31:

2017	\$ 7,646,000
2018	<u>6,600,000</u>
	14,246,000
Less: discount	<u>220,314</u>
	<u>\$ 14,025,686</u>

7. Subsequent Events

Subsequent events have been evaluated through the date of the independent auditors' report, which is the date the financial statements were approved by the Foundation and available for issuance, and no additional items requiring disclosure in the financial statements have been identified.